

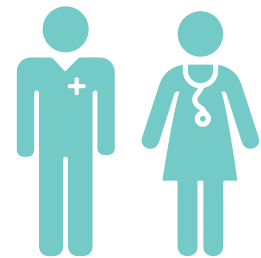
*Let's work together to put*  
**PATIENT CARE OVER PROCESS**

*Vote YES to SB 1607 for Prior Authorization REFORM*



## What is prior authorization?

Prior Authorization is a process requiring physicians to obtain insurer approval before treatments are paid for by insurance.



## How does prior authorization negatively impact patient care?



### 1 LOST TIME FOR CARE

**15** hours  
a week



average time physicians spend on prior authorization paperwork



this results in



**104** days a year  
they are not able to care for their patients

### 2 DELAYS IN CARE

**92%** of physicians

report delays in necessary care due to prior authorization



**78%** of physicians  
report these delays can lead to patients abandoning care

### 3 POOR OUTCOMES

**61%** of physicians

report prior authorization negatively affects clinical outcomes for their patients



Approximately

**66%** of prescriptions

rejected at the pharmacy require -prior authorization



# PATIENT CARE OVER PROCESS

## Who is impacted and why?

Each year thousands of patients in Virginia are denied or delayed the health care they need due to prior authorizations.

*True stories from Virginia Patients...\**

**JOHN** (Manassas, VA) had been on a medication for his rare disease for over ten years with his symptoms under control. After years of taking the medication, his insurance company required a prior authorization, which was denied. The appeal process took 6 months, ending in a court case. The authorization was still denied. The patient's disease and symptoms have since worsened.

**ELIZABETH** (Lynchburg, VA) was in the middle of a treatment plan prescribed by her doctor when her insurance plan changed. Her new plan no longer covered the treatment. Re-authorization took 2 months and her disease progressed significantly.



## What is it costing us?

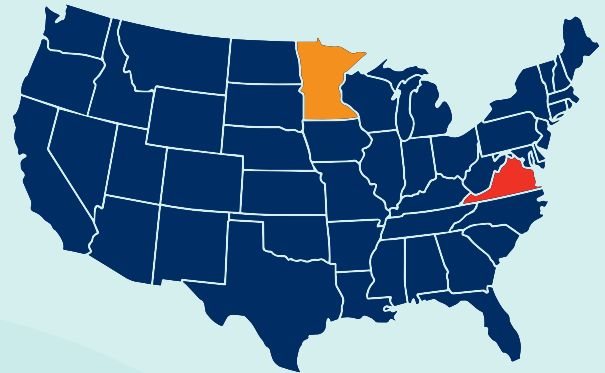
A national study estimated indirect and direct costs for prior authorization to be between

**\$23 and \$31 billion**

There are proven solutions...

In Minnesota, health plans and physicians **worked collaboratively** to implement a common sense solution to prior authorization.

The result was **\$230 million in savings**



## How you can help...

It's time for the Virginia General Assembly, insurance companies, and physicians to **work together** for the good of Virginia's patients.

VOTE YES  
TO SB 1607



FOR PRIOR AUTHORIZATION REFORM

\*Names & locations have been changed to protect patient privacy. | Sources: American Medical Association, Xtelligent Healthcare Media, LLC

Learn more at [www.msv.org/priorauth](http://www.msv.org/priorauth)