

Let's work together to put

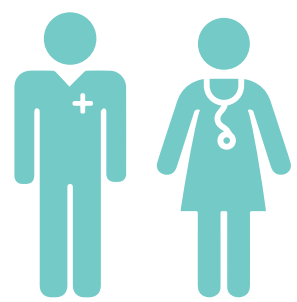
PATIENT CARE OVER PROCESS

Vote YES to SB 1607 for Prior Authorization REFORM



What is prior authorization?

Prior Authorization is a process requiring physicians to obtain insurer approval before treatments are paid for by insurance.



How does prior authorization negatively impact patient care?



1 LOST TIME FOR CARE

15 hours a week
average time physicians spend on prior authorization paperwork



↓
this results in

104 days a year
they are not able to care for their patients




2 DELAYS IN CARE

92% of physicians report delays in necessary care due prior authorization

↓

78% of physicians report these delays can lead to patients abandoning care




3 POOR OUTCOMES

61% of physicians report prior authorization negatively affects clinical outcomes for their patients

↓

Approximately **66%** of prescriptions rejected at the pharmacy require prior authorization




Who is impacted and why?

Each year thousands of patients in Virginia are denied or delayed the health care they need due to prior authorizations.



*True stories from Virginia Patients...**

JOHN (Manassas, VA) had been on a medication for his rare disease for over ten years with his symptoms under control. After years of taking the medication, his insurance company required a prior authorization, which was denied. The appeal process took 6 months, ending in a court case. The authorization was still denied. The patient's disease and symptoms have since worsened.



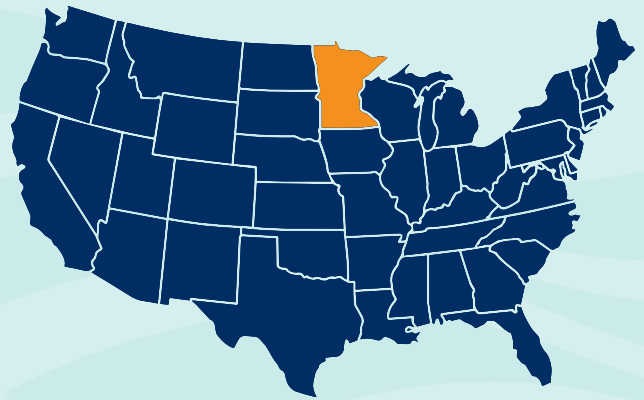
ELIZABETH (Lynchburg, VA) was in the middle of a treatment plan prescribed by her doctor when her insurance plan changed. Her new plan no longer covered the treatment. Re-authorization took 2 months and her disease progressed significantly.



What is it costing us?

A national study estimated indirect and direct costs for prior authorization to be between

\$23 and \$31 billion



There are proven solutions...

In Minnesota, health plans and physicians **worked collaboratively** to implement a common sense solution to prior authorization.

The result was **\$230 million in savings**



How you can help...

It's time for the Virginia General Assembly, insurance companies, and physicians to **work together** for the good of Virginia's patients.

VOTE YES TO SB 1607



FOR PRIOR AUTHORIZATION REFORM

*Names & locations have been changed to protect patient privacy. | Sources: American Medical Association, Xtelligent Healthcare Media, LLC