



Keep pace with the future of medicine

Health Information Technology Initiative

HIT  **SELECT** SM
Medical Society of Virginia

Health I.T.

*doesn't
have to be
difficult.*

Searching for the right health information technology (health I.T.) partner can be a complex and time consuming process as can understanding guidelines and incentives for electronic health record (EHR) adoption and meaningful use. Implementing health I.T. and electronic exchange of health information brings another set of challenges that can require significant time and energy that you'd rather spend caring for your patients.

The Medical Society of Virginia (MSV) recognizes that the decision to implement health I.T. requires a major capital investment and brings with it implications for productivity, organizational culture and the patient care experience. Many organizations are not equipped to take on this overwhelming endeavor.

MSV is committed to helping you navigate this process and has developed a member-benefit program called MSV HIT Select that can make the process of selecting and implementing a health I.T. system easier and more cost effective.

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Each vendor's agreement includes:

Discounted pricing for all MSV members who purchase a system through MSV HIT Select.

A guarantee that products comply with all Virginia health information exchange (HIE) requirements and will be interoperable with state registries, at no additional cost to you.

A guarantee to maintain federal EHR certification and conform to federal and state requirements for meaningful use.

Any system changes mandated by the government are included at no extra charge.

We've done the legwork

MSV HIT Select offers members a group of vetted vendors who have met specific product and service criteria and agreed to terms that MSV negotiated on your behalf to protect you from common contractual pitfalls and legal complications. MSV will supplement this with HIT Select concierge staff support so that you have a person to call if you need assistance with vendor relations, product knowledge or troubleshooting.

Exclusive benefits for MSV members

Our HIT Select vendors have agreed to offer special terms exclusively to MSV members. The HIT Select program is available to individual MSV members and health care organizations in Virginia with a minimum 50 percent membership in MSV.

Our ongoing commitment to health I.T.

With so many choices available in the EHR marketplace, practices often struggle to determine which solutions best fit their organization's needs. MSV is committed to developing tools and educational opportunities that help physician and organizational leadership successfully identify HIT strategies that can fulfill the organization's long-term needs.

MSV is here to help

To find out more about MSV HIT Select and other HIT-related member resources, visit www.msv.org/HITSelect. There you'll discover updated lists of preferred partners, educational opportunities addressing health I.T. issues and more.

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HIT Select Preferred Vendors

The Medical Society of Virginia (MSV) is proud to introduce our HIT Select partners. Each has met product and service criteria and has agreed to terms that MSV contracted on your behalf.



If you need assistance with vendor relations, product knowledge or troubleshooting, contact your MSV HIT Select concierge staff at 800 | 746-6768.

*The power of physicians working together*SM

The Medical Society of Virginia is searching for heroes like you. People who believe in preserving the practice of medicine the way it was always intended—with the physicians' and patients' best interests in mind. Join us as we continue to work together to make a difference in the rapidly changing health care environment. For more information, visit MSV at www.msv.org.

Medical Society of Virginia
Medical Society of Virginia Foundation
Medical Society of Virginia Insurance Agency
Medical Society of Virginia Political Action Committee
Medical Society of Virginia Alliance

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